

Firm Names		Advanced Security	Blue Violet	E1	WT&S
1 Cover Letter	5 Points	5	5	4	5
2 Description of Firm & Key Sub-Consultant Firms	10 Points	10	10	5	10
3 Relevant Experience	30 Points	30	15	20	30
4 Firm Track Record	30 Points	30	30	15	30
5 Description of Fee Structure	25 Points	15	15	15	15
A Total Points	100 Points	90	75	59	90
B Total Points		95	78	68	91
C Total Points		90	75	60	90
D Total Points		99	58	58	73
E Total Points		90	79	34	58
Total Scores		464	365	279	402

Notes

Cover Letter	complete	no fax, M-F hours only	no fax, not in letter format	
Description of Firm & Key Sub-Consultant Firms	out of Eureka, 30 min response time, 53 years, 60 employees	out of Fountain Valley, 43 years, 44 employees, Cannot tell where local office is located.	Tempe, AZ	23 years, out of Redding, 20 experienced technicians and 8 full-time staff
Relevant Experience	6 examples provided, local work listed	1 example provided	6 examples provided, 2 access control specific, All out of area work	5 examples, all access control, All out of area work
Firm Track Record	Specifically addressed Trach Record Questions. Has bank letter attached	Specifically addressed Trach Record Questions. Additional support and services listed: Availability: Seven days a week, 24 hours a day. service plan price has been calculated reflecting the standard 1-year limited warranty - \$11,808/yr	Did not specifically address Trach Record Questions. Provided COI, provided bonding capacity, safety plan included	Specifically addressed Trach Record Questions. Includes Bond Capacity
Description of Fee Structure	Fee Structure per building, not per employee	Fee Structure per building, and per employee	Fee Structure per building, not per employee	Fee Structure per building, Hourly Rate: \$135.00 for Regular Hours

30 Minute Response Time Requirement? Y/N	Y	BVN to Respond via telephone or email within 30 minutes and begin troubleshooting if an emergency arises on campus. - Remote only, N	N	listed office in McKinleyville, but do not acknowledge 30 min response time.
Est. Project Cost - SC/HU	\$333,354.33	\$230,334.47	\$854,607.45	\$219,296.28
Added Alternate - SS	\$114,656.39	\$85,038.75	\$344,694.35	\$92,859.59
Added Alternate - Th	\$36,779.28	(included above w/ SS)	(included above w/ SS)	\$46,990.77
Total with Alternates	\$484,790.00	\$315,373.22	\$1,199,301.80	\$359,146.64

Additional Notes

	PREVAILING WAGE INSTALLATION LABOR			THIS IS A PREVAILING WAGE PROJECT
	Site Integrator			Site Integrator
	Prevailing Wage / Warranty 1 year parts/labor	1 yr warranty, additional Warranty is additional cost of 11,808.00. No mention of prevailing wage.	Equipment listed that isn't needed. No warranty or prevailing wage info	No warranty info, acknowledged prevailing wage.
	1 brand card reader			2 different brand card readers
Science	70 readers for 74 doors, includes 18 batteries, electrifying 5 doors with strikes, including wiring			66 readers for 69 electrified doors of 74 total
Humanities	70 readers for 75 doors, includes 18 backup batteries, electrifying 9 doors by adding electrified strikes, including new wiring and boxes			70 readers for 66 electrified doors of 75 total doors
Student Services	19 new card readers (reusing existing), and 19 new electrified strikes with wiring, 4 batteries			31 new card readers, would only work on existing electrified doors
Theater	4 new readers, Electrifying two front doors (single side), 2 new electrified strikes (should be 3 or 1?), 4 batteries			7 new readers (quantity?), Electrifying front doors (single sided) unspecified how or if includes reader
	includes electrifying non-electrified doors, and additional (significant) wiring, more comprehensive			specifies College to do additional electrification, cost not included in the proposal

PROPOSAL REQUIREMENTS:

All materials submitted to the College in response to this Request for Proposal will remain property of the College. Your firm's Proposal should include the following information:

1. COVER LETTER/LETTER OF INTEREST (5 points)

Maximum of two (2) pages. Must include name of firm, address, telephone and fax numbers, and name of Principal to contact. The letter must be signed by a representative of the firm with authorization to bind the firm by contract.

2. DESCRIPTION OF FIRM (10 points)

- History, number of years in business in California, staff size
- Location of office which will perform the work
- Size of staff, number of contractor staff who will perform the work.

3. RELEVANT EXPERIENCE (30 points)

List relevant Community College projects and include:

- Project name and location
- Year completed or current status
- Client, contact person, and phone number
- Project size: square feet and student enrollment
- Project cost

4. FIRM TRACK RECORD (30 points)

- A. Has your firm ever been terminated or dismissed by a client or replaced by another firm during any educational and/or related project? If so, explain in detail.
- B. Describe by example your experience in meeting schedules and timelines. Describe an approach you have taken to expedite a schedule.
- C. Provide a statement of your firm's financial stability.
- D. Does your firm have any current or pending litigation? If so, please describe.
- E. Has your firm ever defaulted on a contract within the past five (5) years or declared bankruptcy, or been placed in receivership within the past five (5) years?
- F. Name of the prime professional license holder exactly as on file with the requisite licensing authorities.

5. DESCRIPTION OF FEE STRUCTURE (25 points)

Describe your typical fee structure for a project of this type and scope. The specific fee for the project will be negotiated with the firm ranked highest in the selection process. If a reasonable fee cannot be agreed upon, the District may elect to consider the next highest ranking firm.

5. SCOPE OF SERVICES

The Scope of this project is to provide a new Geanea access control system for the Science and Humanities Buildings, replacing the existing access control system (GE/Alliance), on the College of the Redwoods Eureka Campus. An Additive Alternate for the project will be to quote upgrading the current access control system (Seilox) in the Student Services Building to be consistent with the Genea system in the Science and Humanities Buildings.

The system must be compatible with security camera capabilities. The College would like to install a campus-wide system in the future, once funding becomes available for the remainder of buildings on campus, so the system must be able to expand and add additional buildings to the system. The Genea Access Control System must be installed by a qualified Site Integrator. The Site Integrator must have the ability to respond to Campus within a 30-minute window for service if emergencies arise with the system.

The College of the Redwoods requests pricing per building.
All work must be paid at prevailing wage.

SECTION C – PROPOSAL EVALUATION AND SELECTION

EVALUATION AND SELECTION PROCESS

The College's selection committee will perform the selection process in three phases:

- 1. **Qualification Phase:** Receive and review Proposals.
- 2. **Approval Phase:** The College Board of Trustees will vote to approve a qualified contractor.

The following criteria, in no particular order, will be used in evaluating and selecting the prospective firm(s):

- A. Clarity of submittal and responsiveness to RFP.
- B. Qualifications, education and relevant experience.
- C. Coordination, scheduling, cost control, capabilities and techniques.
- D. Quality of previous projects and record of budget and schedule performance.
- E. Comparison of billing rates.
- F. Any other criteria deemed relevant to the selection.

EVALUATION CRITERIA

The College will evaluate each firm's proposals, background, and experience to determine if, in its sole and absolute discretion, a firm is adequately qualified to deliver the Project. The evaluation criteria to be used in the evaluation process are:

1. Cover Letter/Letter of Interest	5 points
2. Description of Firm	10 points
3. Relevant Experience	30 points
5. Firm Track Record	30 points
6. Description of Fee Structure	25 points
Total Possible Points	100 points